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4/10/65

8 March 1965

25X1A

Post Office Box 6788
Fort Davis Station
Washington, D. C. 20020

Gentlemen:

We are pleased to submit this proposal for a Universal Data Block Reader. The general requirements for this equipment are based upon information which was provided to us during a recent meeting at your facility.

The accompanying technical proposal, designated as PR-09, and entitled, "Universal Data Block Reader" provides a complete technical description of what we propose to furnish. Please note that two versions have been proposed which differ only in their output. The equipment proposed under Option "A" is based upon a Punched Card output, whereas the equipment under Option "B" is based upon a Magnetic Tape output.

In summary form, prices are as follows:

Universal Data Block Reader - Option "A"
Universal Data Block Reader - Option "B"

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Complete cost breakdowns in support of the aforementioned prices are enclosed as Exhibit "A" to this letter.

Delivery of either Option "A" or "B" can be accomplished in eleven (11) months from receipt of an order.

Your attention is invited to the fact that the aforementioned prices include all non-recurring costs. In order that you might have a fairly accurate appreciation of limited quantity production, we have prepared the following budgetary estimate on the price of ten (10) equipments. These budgetary estimates are as follows:

	<u>Unit Price</u>	<u>Total</u>
10 each Universal Data Block Readers Option "A"		
10 each Universal Data Block Readers Option "B"		

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DECLASS REVIEW by NIMA/DOD

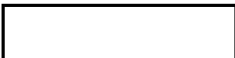
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This quotation assumes that in the event you chose Option "A", the Punched Card version, that an IBM Type 514 Model 2 Cardpunch would be furnished at no charge to the contractor.

We would be pleased to answer any questions which you might have concerning this proposal and look forward to a meeting with you in the very near future.

Very truly yours,



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